

Jeff McWhirt

Member

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Jeff McWhirt has extensive experience in insurance law and insurance regulation, including excess and surplus lines. Combining his insurance knowledge with his previous experience as a deputy chief compliance officer for a large international specialty insurance broker, Jeff provides clients with pragmatic solutions in navigating the complex insurance regulatory environment to achieve their business objectives. He represents insurance agents and brokers, managing underwriters, surplus lines brokers and insurance carriers in nationwide legal, regulatory and compliance matters. Communicating with and facilitating interactions with state departments of insurance, insurance regulators and investigators, Jeff conducts insurance regulatory due diligence for mergers and acquisitions and manages insurance agent and broker acquisitions. He also assists insurance intermediaries and companies with disclosures including licensing and compensation, carrier-producer agreements, risk purchasing groups and master polices.

Practice Areas

Insurance Regulatory
Mergers and Acquisitions
Information Privacy, Security and Data Rights

Education

University of Missouri Kansas City School of Law
J.D. - (2014)

Northwest Missouri State University
B.S. in Political Science - (2011)

Bar Admissions

Kansas
Missouri
Wyoming

Experience

- Provides guidance and advice for insurance producer, binding authority, Managing General Underwriter, contract reviews and negotiations.
- Strategic counsel managing state and federal regulatory relationships for insurance intermediaries and companies on a nationwide basis.
- Assists insurance intermediaries and companies with surplus lines taxes, fees, filings, and related matters.
- Serves as senior advisor and resource for conducting insurance regulatory due diligence for M&A activity.
- Conducts due diligence review of all aspects of agencies', brokers, and carriers' insurance activities.
- Prepares written memos detailing findings and recommendations following due diligence reviews.
- Provides guidance and practical recommendations related to due diligence findings.
- Assists companies and individuals with licensing processes and procedures in all 50 states.

- Serves a regulatory, compliance and privacy subject matter expert.
- Engages with relevant industry groups (including, WSIA, CIAB, SILA, and Surplus Lines Associations, NAIC), state insurance regulators and global regulators to stay current and advise on applicable laws, regulations and bulletins.
- Assists insurance intermediaries and companies with producer compensation, carrier security and ratings, policy forms, reinsurance, producer licensing and electronic trading matters.
- Advises on and manages insurance agent and broker acquisitions.
- Assists insurance intermediaries and companies with disclosures including licensing and compensation, carrier-producer agreements, risk purchasing groups and master polices,
- Represents clients in Department of Insurance investigations.
- Provides regulatory counsel on insurance web sites and insurance advertising.
- Frequent speaker at surplus lines conferences and educational events

Involvement

- Federation of Regulatory Counsel (FORC)
- Surplus Lines Law Group
- SILA Surplus Lines Subgroup Steering Committee
- WSIA Marcus Payne Advanced E&S Instructor (2022-2024)
- SILA Surplus Lines Advanced Class Instructor (2015-2024)
- SILA Surplus Lines Subgroup Steering Committee and Compliance Educational Conference Panel (2015-2024)
- Regulatory Compliance in Surplus Lines Producer Mergers and Acquisitions Presenter (2022)
- Missouri Bar Association
- Wyoming Bar Association